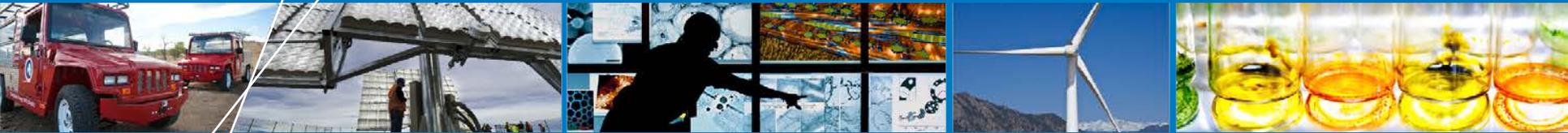


Hydrogen Fuel Cell Performance in the Key Early Markets of Material Handling Equipment and Backup Power



2013 Fuel Cell Seminar and Energy Exposition

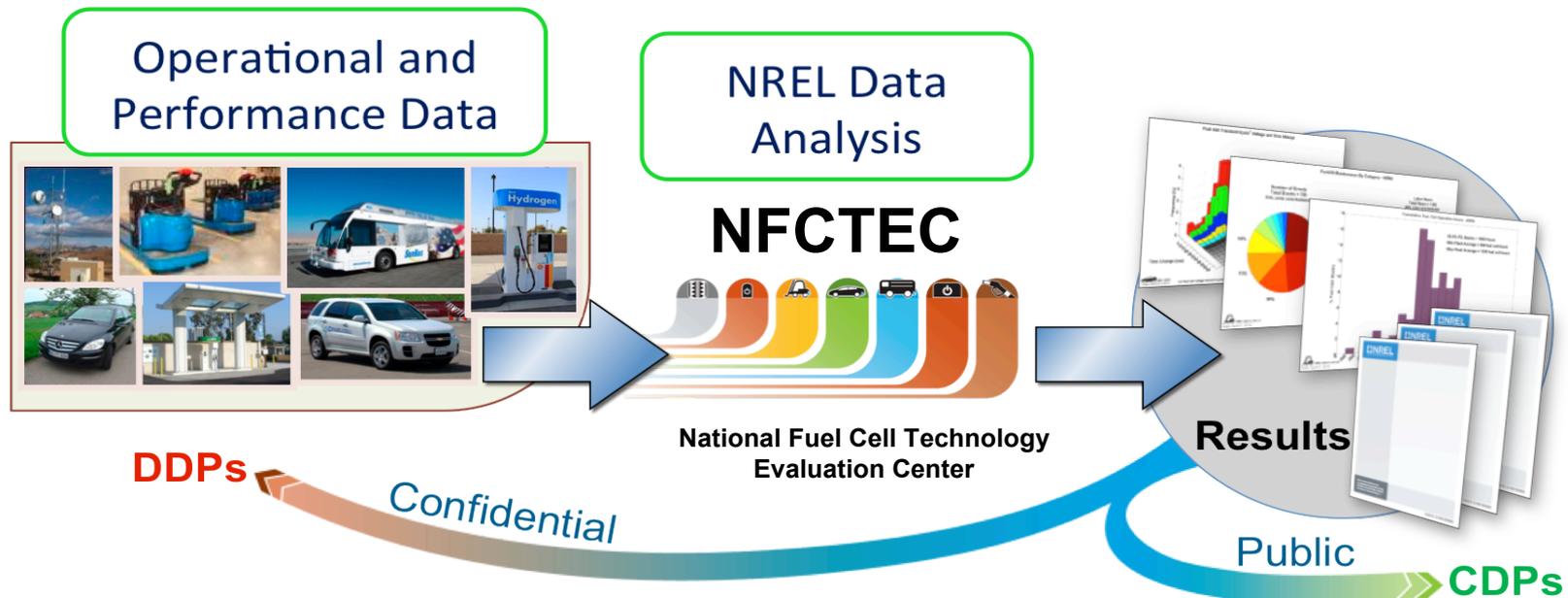
Jennifer Kurtz, Sam Sprik, Todd Ramsden, Genevieve Saur, Chris Ainscough, Matt Post, Mike Peters

October 23, 2013
Columbus, Ohio

NREL/PR-5400-60865

NFCTEC Analysis Approach

Analysis and reporting of real-world operation data



DDPs

Confidential

Detailed Data Products (DDPs)

- Individual data analyses, shared only with partner supplying data
- Identify individual contribution to CDPs

Results

Public

CDPs

Composite Data Products (CDPs)

- Aggregated data across multiple systems, sites, and teams
- Publicly available analyses, published without revealing proprietary data

www.nrel.gov/hydrogen/proj_tech_validation.html

Assess the technology status in real world operations, establish performance baselines, report on fuel cell and hydrogen technology, and support market growth by evaluating performance relevant to the markets' value proposition

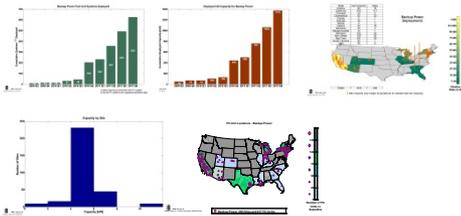
- **Assess technology**
 - Perform independent technology assessment in real world operation conditions
 - Focus on fuel cell system and hydrogen infrastructure: performance, operation, and safety
 - Leverage data processing and analysis capabilities developed under the fuel cell vehicle Learning Demonstration project
 - Evaluate material handling equipment (MHE) and backup power
 - Analysis includes up to 1,000 fuel cell systems deployed with American Recovery and Reinvestment Act (ARRA) funds
- **Support market growth**
 - Provide analyses and results relevant to the markets' value proposition
 - Report on technology status to fuel cell and hydrogen communities and other key stakeholders such as end users

28 Backup Power CDPs—Count and Category



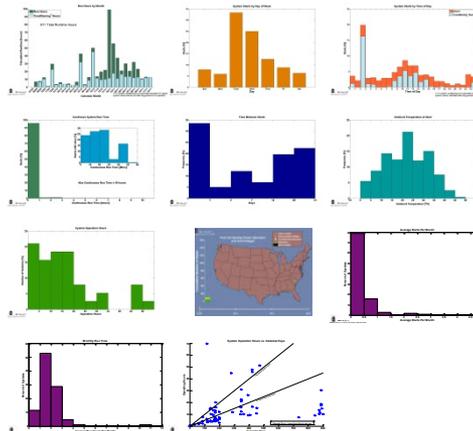
Deployment

(1, 2, 3, 14, 19)



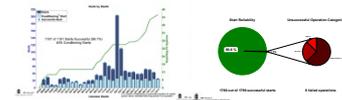
Fuel Cell Operation

(5, 7, 8, 9, 11, 12, 13, 15, 16, 17, 21)



Fuel Cell Reliability

(4, 10)



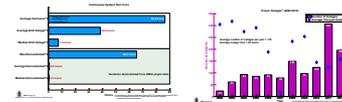
Cost of Ownership

(22, 23, 24, 25, 26, 27, 28)



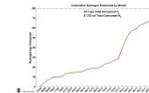
U.S. Grid Outage Stats

(18, 20)



Infra. Operation

(6)



Backup Power Operation Summary

2009 Q1–2013 Q2



1.94

Installed capacity
in MW

Systems are operating reliably in 23 states. Reasons for unsuccessful starts include an e-stop signal, no fuel, and other system failures.

99.7%

Successful starts

842

Systems in operation*

4–6

Average site
capacity in kW

2,579

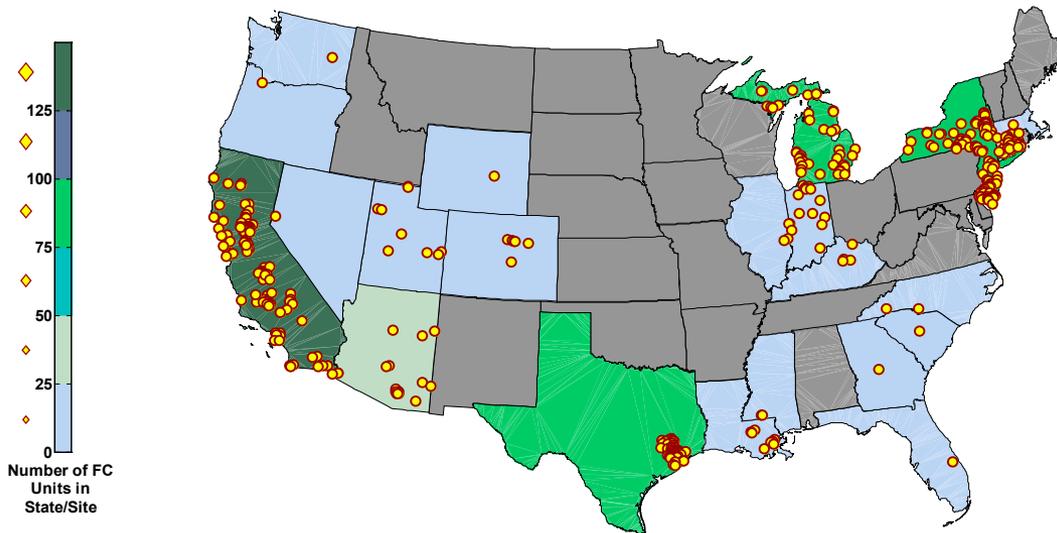
Start attempts

65

Continuous run
hours demonstrated

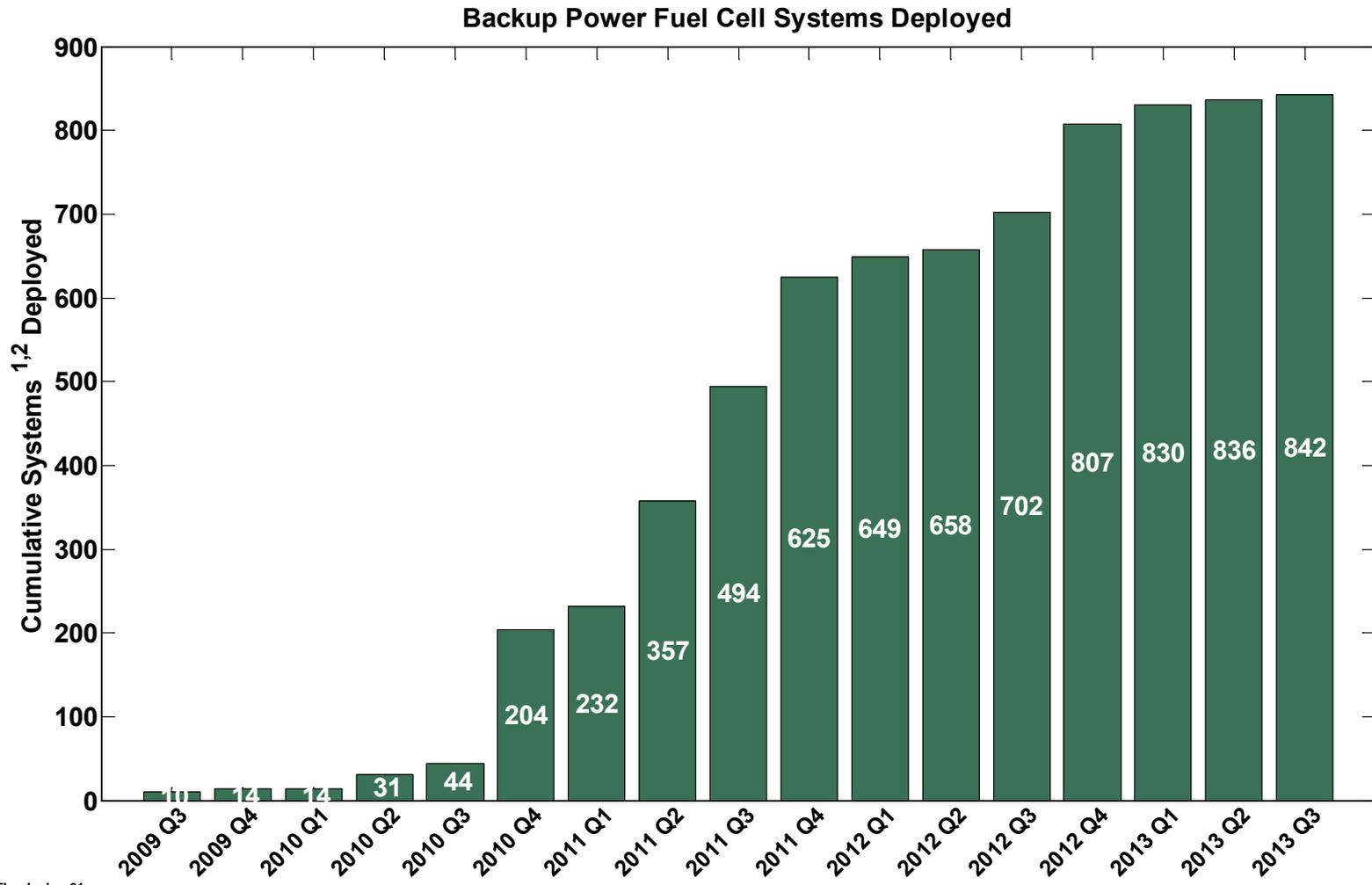
1,683

Operation hours



*Not all systems have detailed data reporting to NREL

Backup Power Fuel Cell Systems Deployed

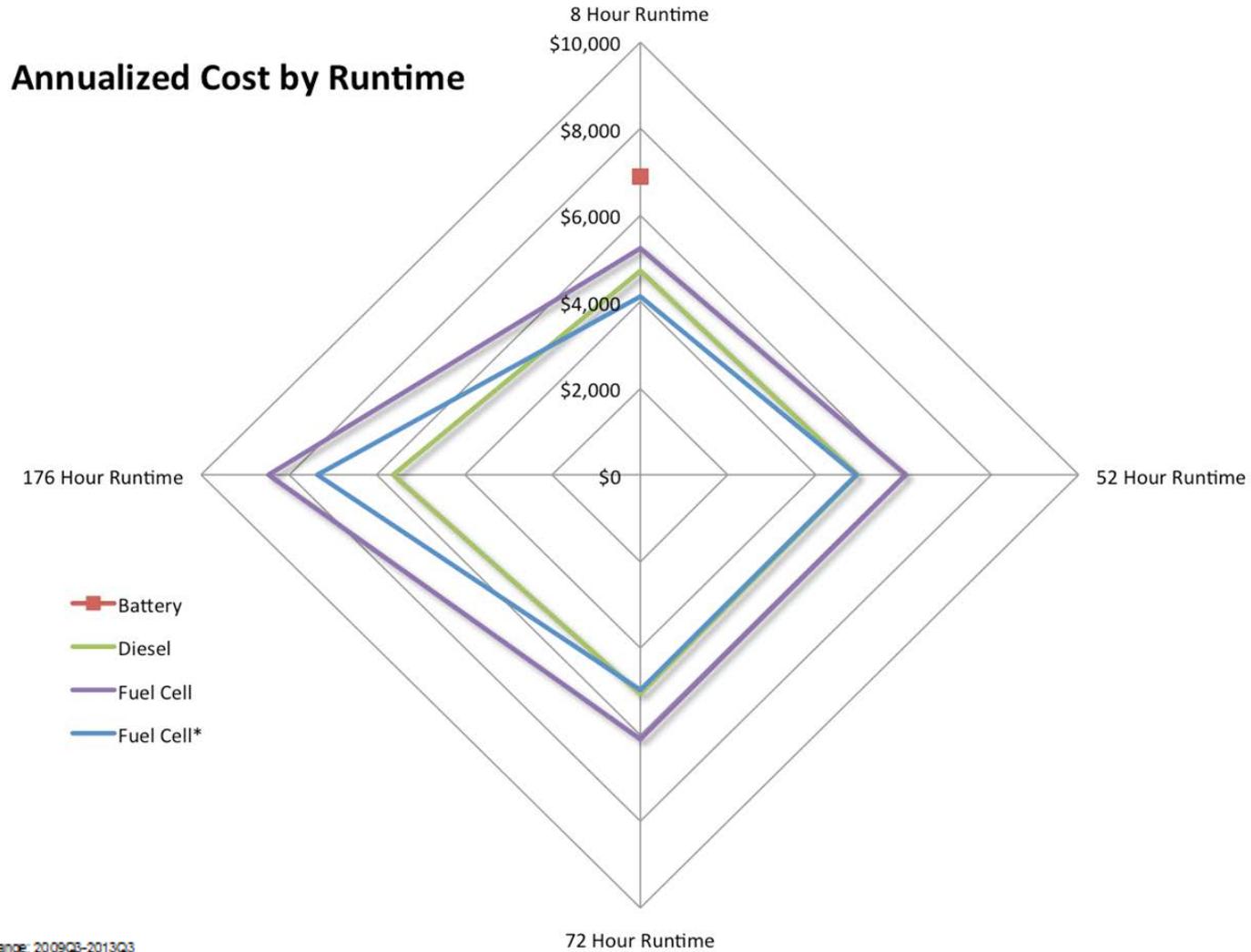


NREL cdp_bu_01

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- 1) Sites may have more than one FC system
- 2) Not all FC systems are supplying operation data

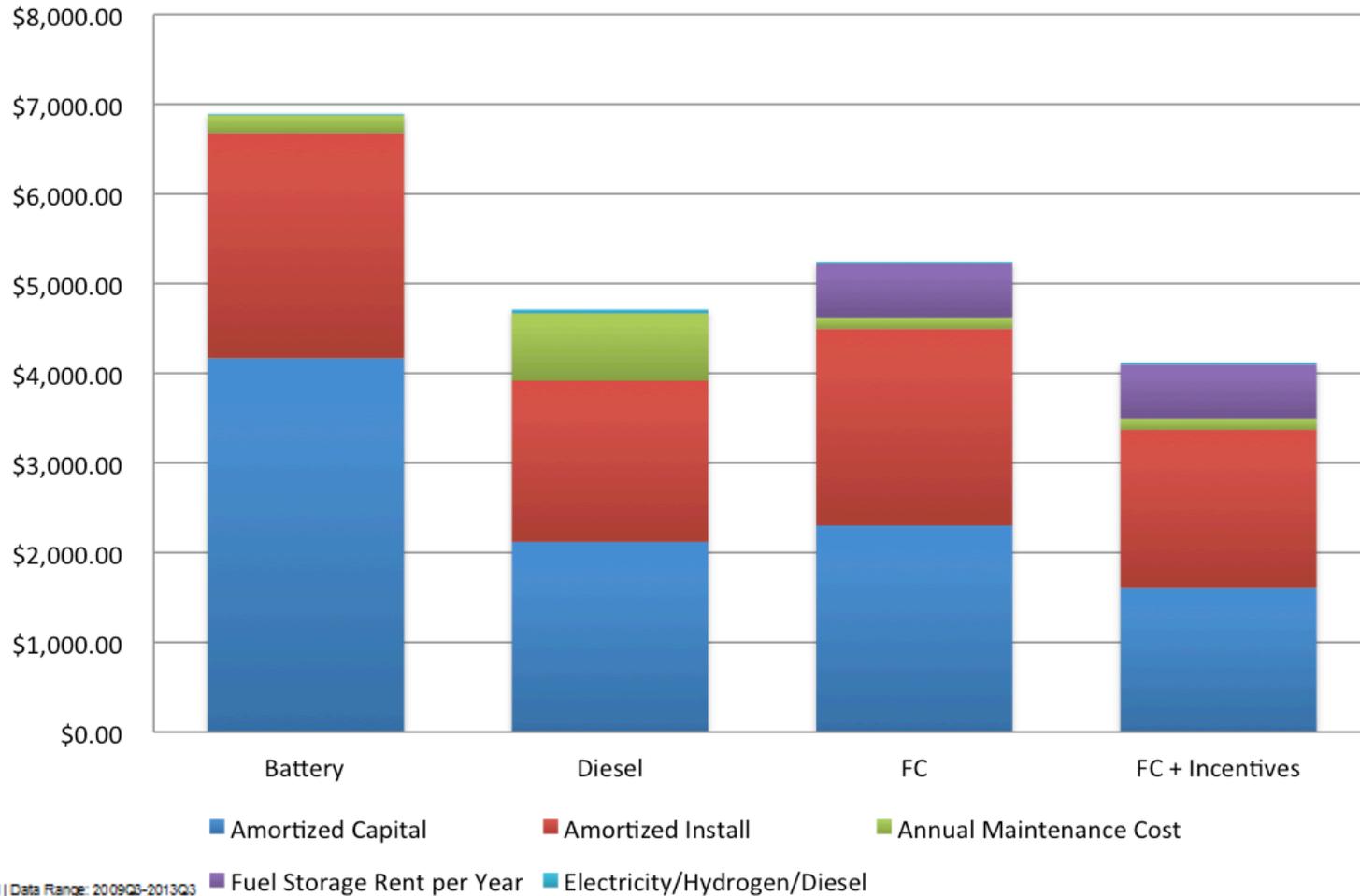
Annualized Cost by Runtime



8-Hour Annualized Cost of Ownership



8-hour Annualized Cost of Ownership



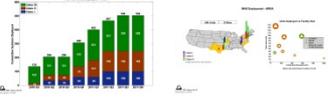
Analysis of Fuel Cell Backup Power Operation with U.S. Grid Outage from 01/2010 through 08/2013



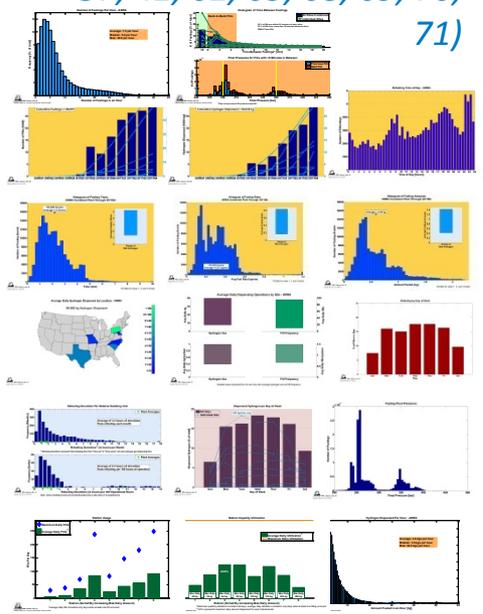
74 MHE CDPs—Count and Category



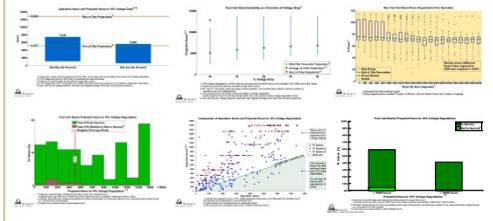
Deployment & Site Overview (1, 40)



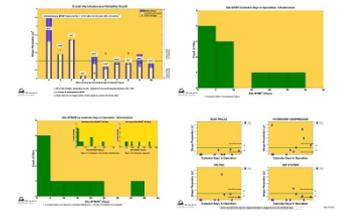
Infra. Operation (3, 4, 5, 6, 9, 10, 21, 22, 35, 37, 42, 62, 65, 68, 69, 70, 71)



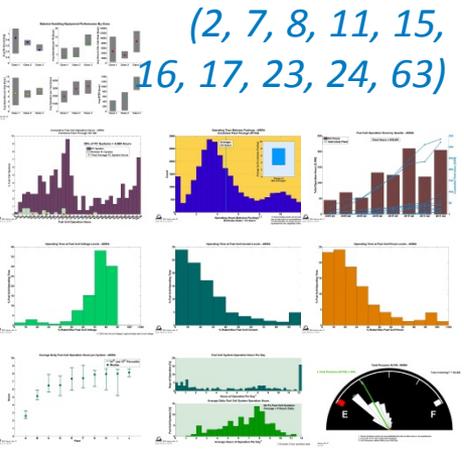
Fuel Cell Durability (32, 33, 34, 38, 39, 73)



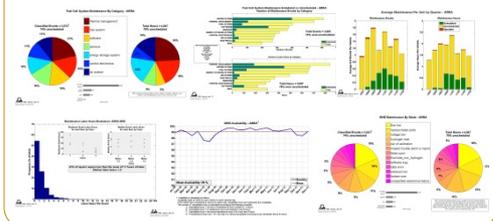
Infra. Reliability (45, 48, 49, 50)



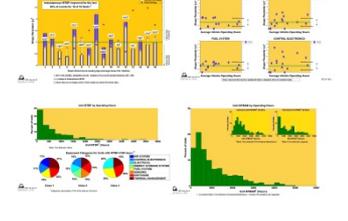
Fuel Cell Operation (2, 7, 8, 11, 15, 16, 17, 23, 24, 63)



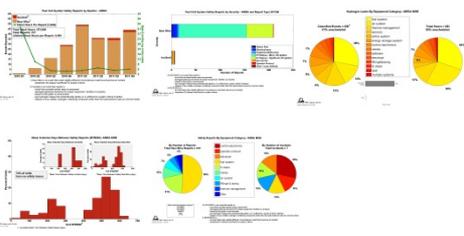
FC Maintenance (12, 13, 14, 43, 54, 61)



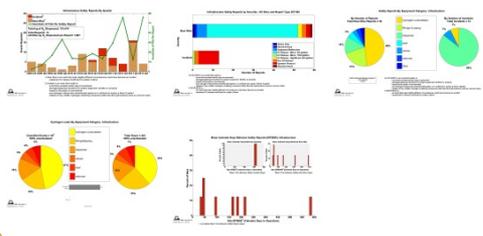
Fuel Cell Reliability (28, 29, 30, 31)



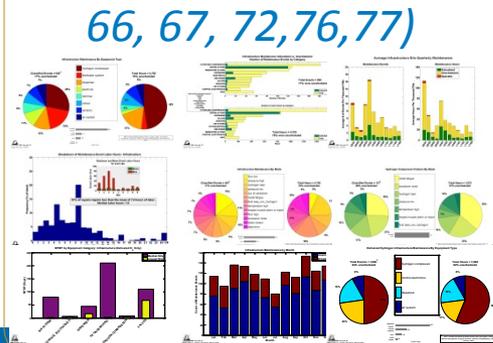
Fuel Cell Safety (26, 27, 53, 56, 57)



Infra. Safety (25, 41, 46, 51, 55)



Infra. Maintenance (18, 19, 20, 44, 47, 52, 66, 67, 72, 76, 77)



Cost of Ownership (58, 59, 60, 64)



MHE Operation Summary

2009 Q4–2013 Q2



Validation of MHE is based on real-world operation data from high-use facilities

1,859,616

Operation hours

291,114

Hydrogen fills

490

Units in operation*

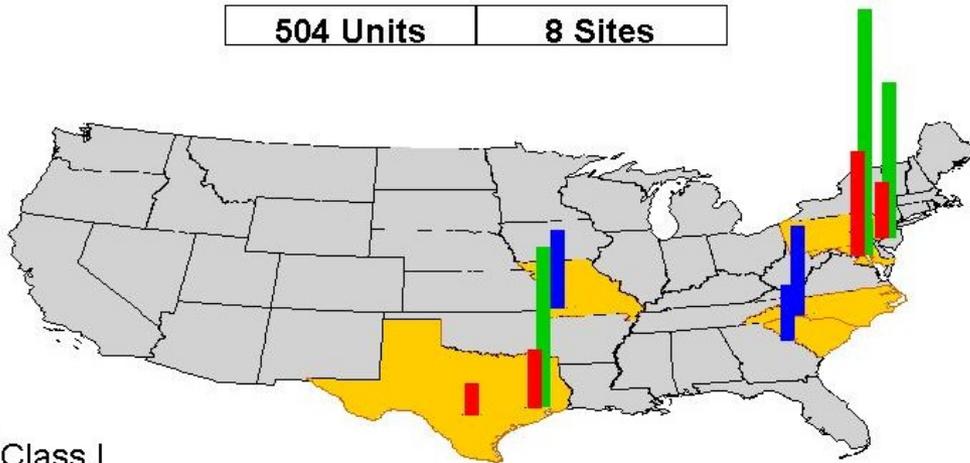
4.4

Average operation hours between fills

232,551

Hydrogen dispensed in kg

504 Units | 8 Sites



- Class I
- Class II
- Class III

Height proportional to units deployed.

0.6

Average fill amount in kg

2.3

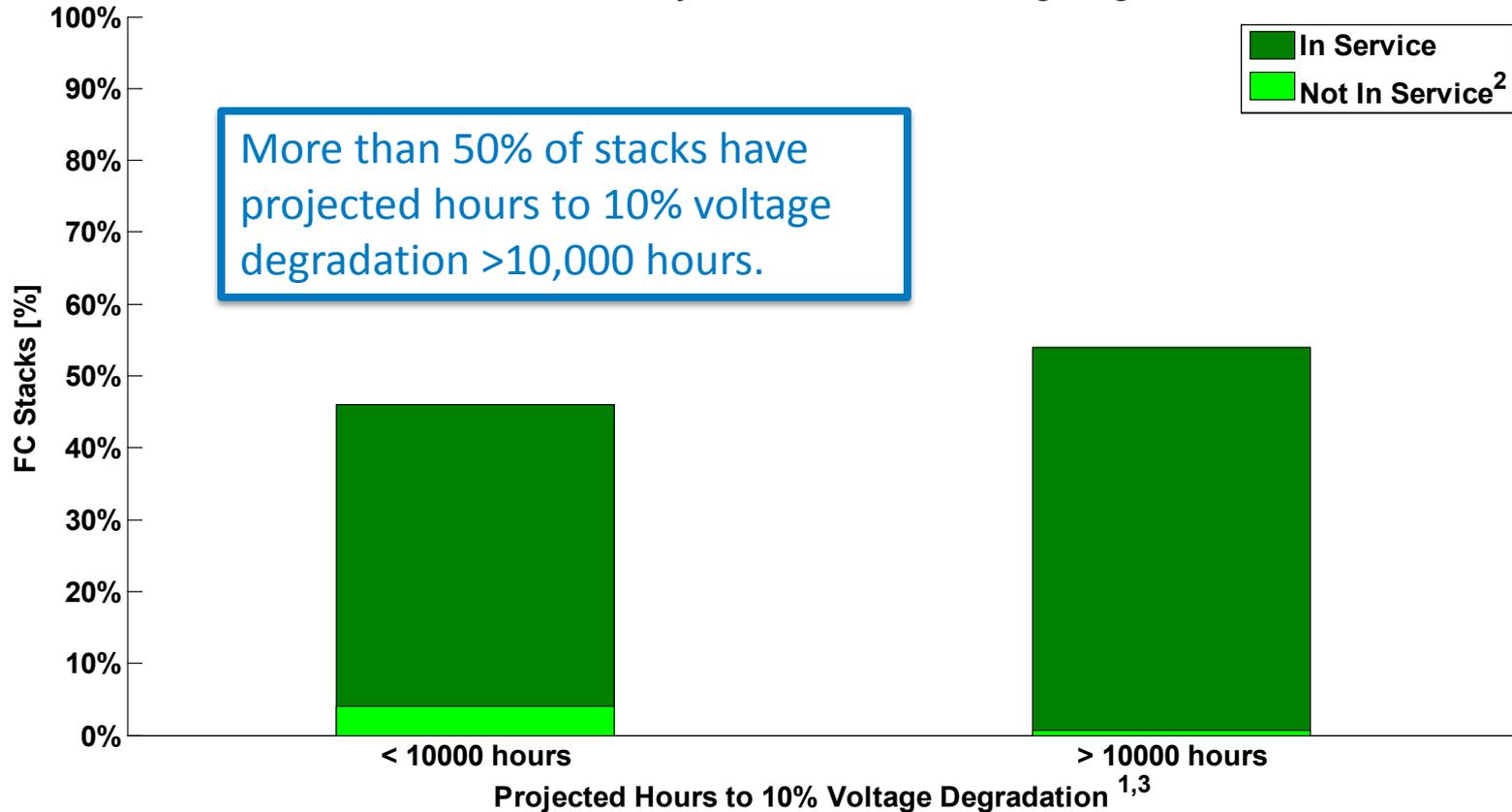
Average fill time in minutes

*One project has completed

Study of FC Voltage Degradation Against 10,000 Hours



Fuel Cell Stacks Projected Hours to 10% Voltage Degradation



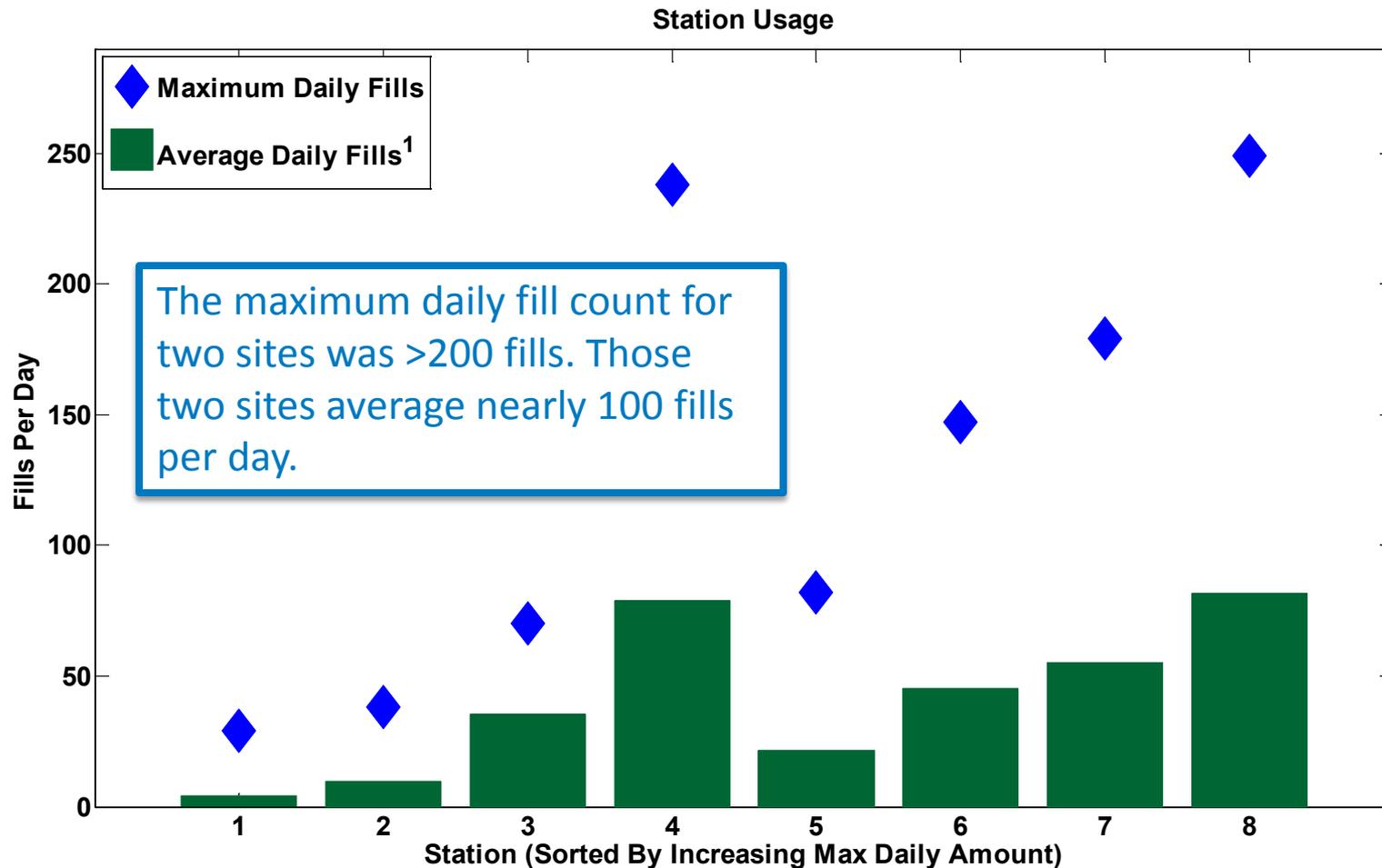
- 1) Projection using field data, calculated at high stack current, from operation hour 0. Projected hours may differ from an OEM's end-of-life criterion and does not address "catastrophic" failure modes.
- 2) Indicates stacks that are no longer accumulating hours either a) temporarily or b) have been retired for non-stack performance related issues or c) removed from DOE program.
- 3) Projected hours limited based on demonstrated hours.



NREL cdp_mhe_97

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Study of Infrastructure Usage by Daily Fills

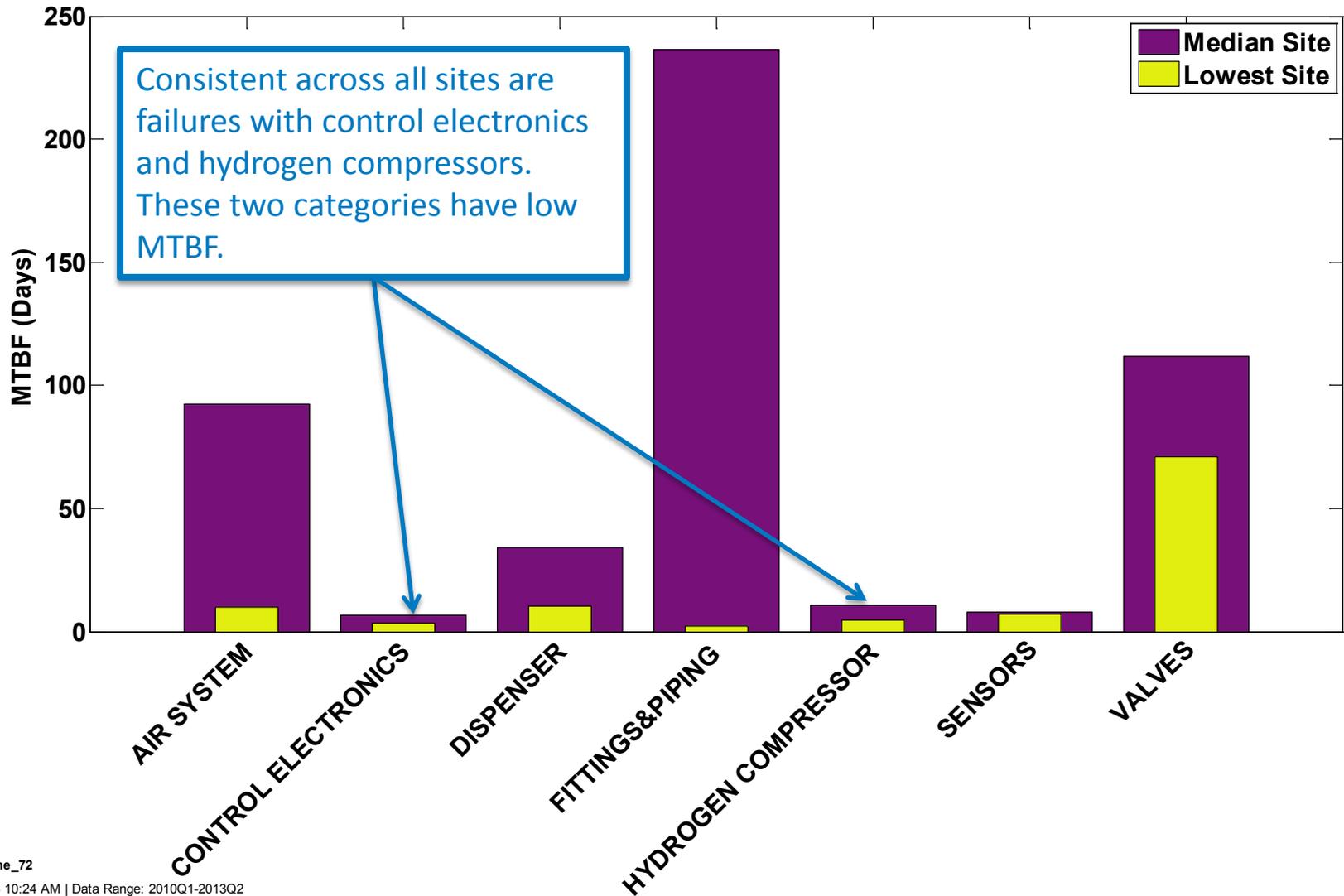


¹Average daily fills considers only days when at least one fill occurred

Breakdown of MTBF by Key Delivered Hydrogen Infrastructure Categories



MTBF by Equipment Category: Infrastructure (Delivered H₂ Only)



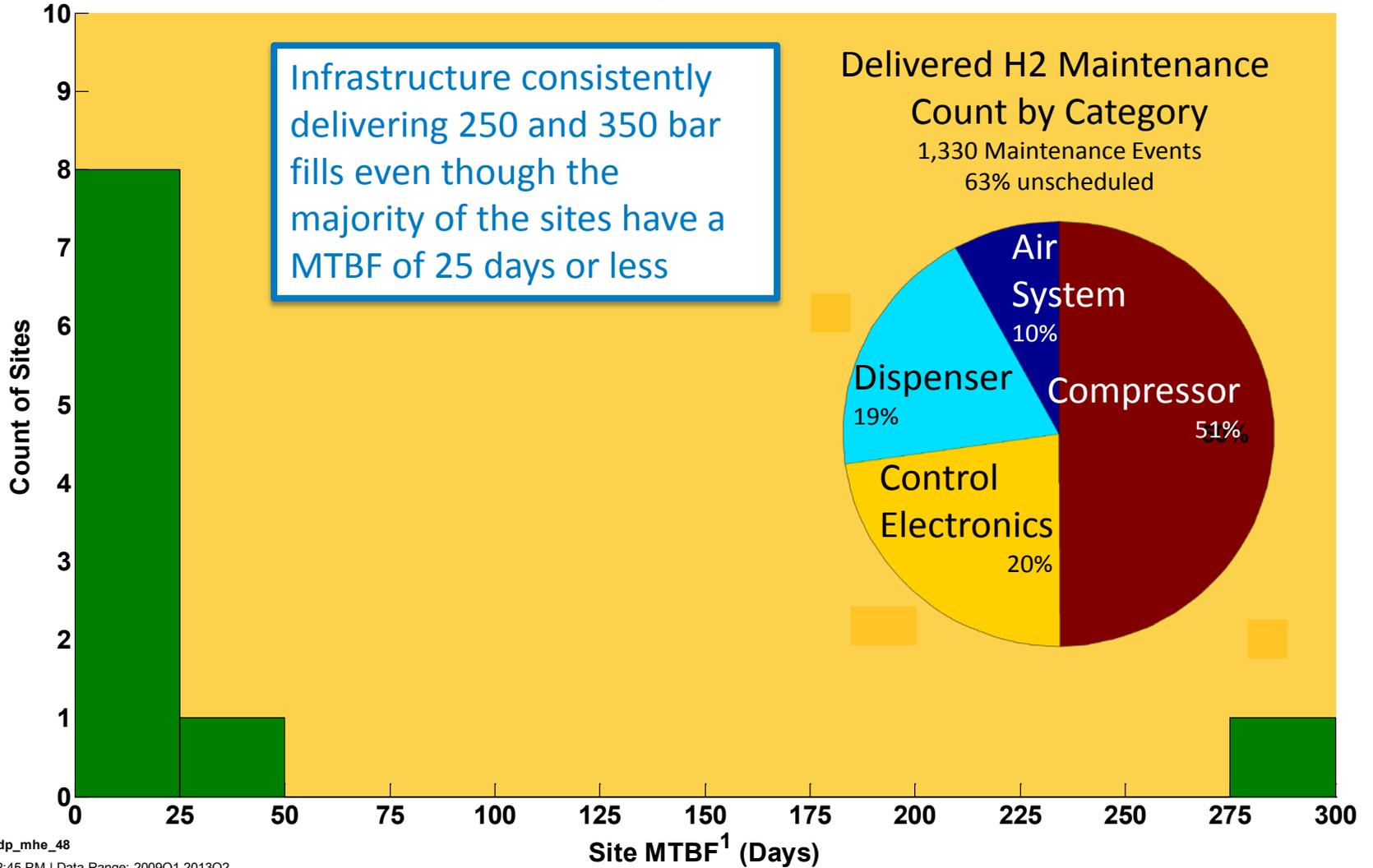
NREL cdparra_mhe_72

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Infrastructure Reliability Analysis



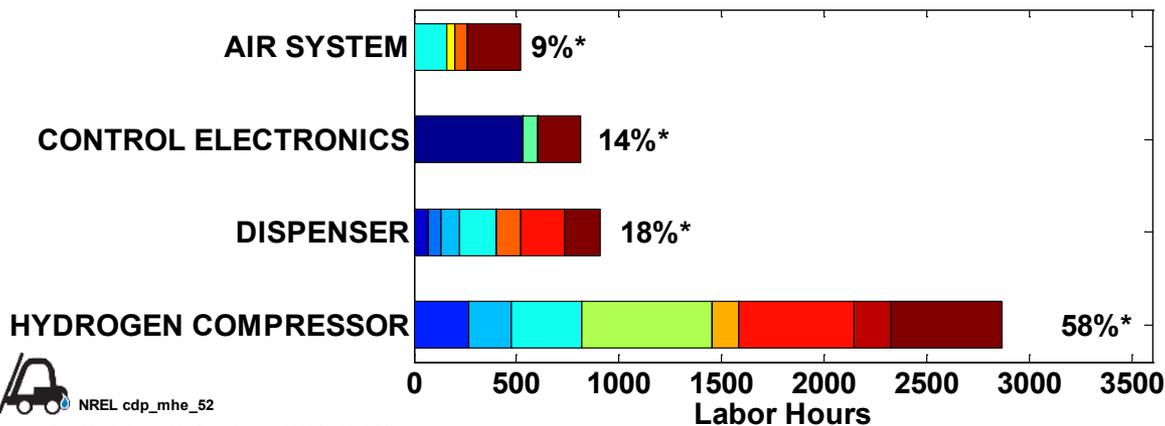
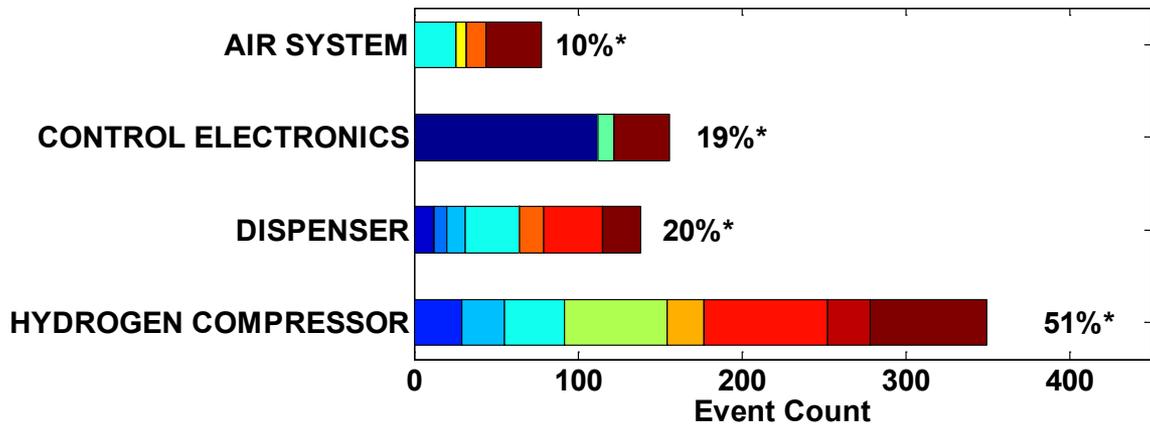
Site MTBF (Calendar Days In Operation): Infrastructure



Breakdown of Failure Modes for Top Four Maintenance Categories for Infrastructure



There are many different failure modes for the top four categories and these modes provide insight for RD&D needs



- DATA ERROR
- DRIVE OFF
- EXCESSIVE NOISE
- FAILED CLOSED
- HYDROGEN LEAK
- INSPECT TROUBLE ALARM OR REPORT
- LIGHTNING STRIKE
- METAL FATIGUE
- MOISTURE INFILTRATION
- OUT OF CALIBRATION
- PRESSURE LOW
- REPLACE FAILED PARTS
- TEMPERATURE HIGH
- MISC

MISC includes the following failure modes: ambient temperature too low, broken wire, cavitation, data error, debris infiltration, electrical short, failed closed, false alarm, flow high, flow low, fluid leak non-hydrogen, fluid leak non_hydrogen, fluid leak_non_hydrogen, inspect trouble alarm or report, maintenance error, manufacturing defect, metal fatigue, moisture infiltration, network malfunction, operator protocol, other, power outage, pressure high, pressure low, replace failed parts, software bug, unspecified electronics failure, vandalism, voltage low, other

* Percentage of total events or hours, reference CDP 66.



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Technical Summary—*What We've Learned*



Fuel Cell Backup Power

- Operating reliability in 23 states with 99.7% successful starts.
- Maximum continuous run time of 65 hours due to an unplanned grid outage.

Aggregated data showcase performance over the last two years in MHE and backup power.

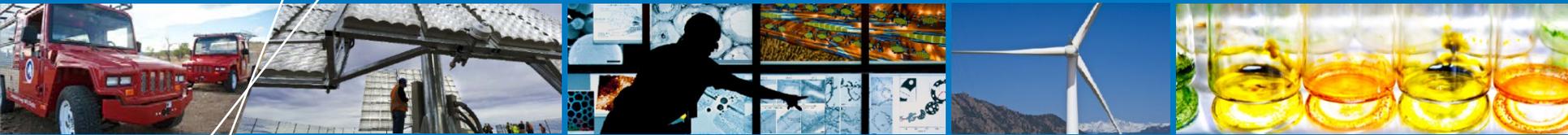


Fuel Cell Material Handling Equipment

- Operating with an average availability of ~98% at eight end-user facilities.
- Most systems operate at least 6 hours a day.
- Cost of ownership comparison between fuel cell and battery MHE indicate significant cost savings for refueling labor and infrastructure space but much greater cost for hydrogen infrastructure and fuel.

Performance results address a need for published results on the technology status.

Data analyses develop as systems operate and based on the key performance areas in the markets.

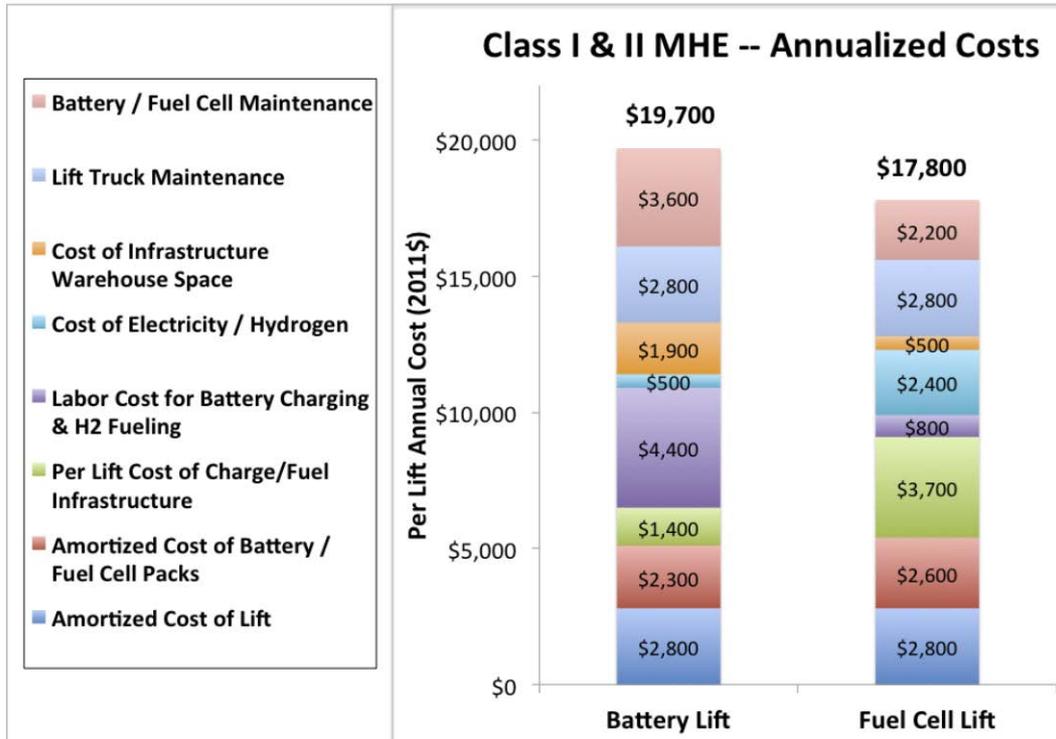


Backup Slides

Published MHE Cost of Ownership Report



Cost advantage per unit is ~\$2,000/year for the average high-use facility with Class I and II fuel cell lift trucks analyzed by NREL



Key Findings

- Cost advantages dependent on deployment size and use (i.e., multi-shift operation per day)
- H₂ fuel cell cost advantages in maintenance, warehouse infrastructure space, and refueling labor cost
- H₂ fuel cell cost disadvantages in infrastructure and fuel cell cost and hydrogen cost

Report Sections

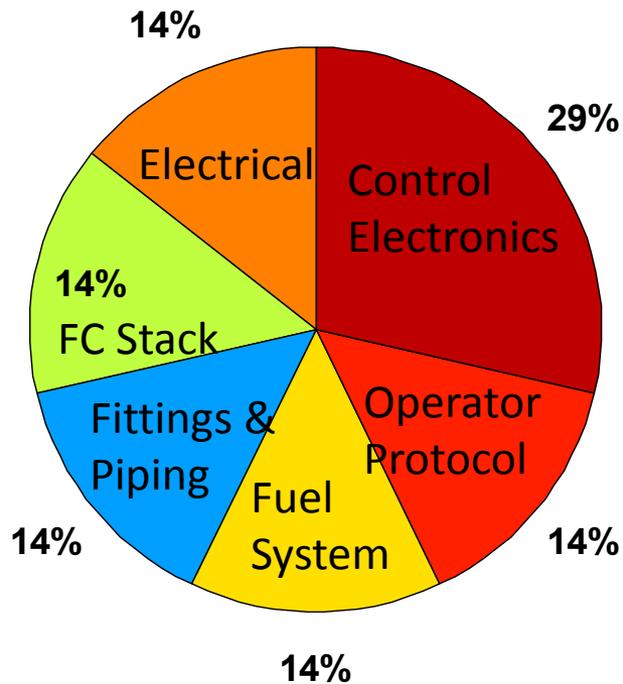
- Inputs, assumptions, and results for Class I/II and Class III
- Sensitivity study
- Intensive deployment scenario

MHE and Infrastructure Safety Report Analyses



Majority of MHE safety reports (217) are minor hydrogen leaks (4,480 stack hours per report)

By Number of Incidents
Total Incidents = 7



Majority of infrastructure safety reports (82) are hydrogen leaks primarily from the hydrogen compressor and plumbing (3,587 kg dispensed per report)

By Number of Incidents
Total Incidents = 16

